

Message Text

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PAGE 01 STATE 203620
ORIGIN EA-12

INFO OCT-01 EUR-12 ISO-00 XMB-04 EB-08 TRSE-00 COME-00
CAB-05 CIAE-00 DODE-00 DOTE-00 INR-10 NSAE-00
FAA-00 L-03 STR-07 SS-15 H-02 NSC-05 /084 R

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-----053934 111915Z /47

P R 111851Z AUG 78
FM SECSTATE WASHDC
TO AMEMBASSY TAIPEI PRIORITY
INFO AMEMBASSY PARIS

UNCLAS STATE 203620

E.O. 11652: GDS

TAGS: EAIR, ETRD, TW

SUBJECT: AIRBUS INDUSTRIE/MCDONNELL-DOUGLAS COMPETITION
FOR CHINA AIRLINES PURCHASES

REF: TAIPEI 5302

1. CHINA AIRLINES VICE-PRESIDENT SHAN CALLED AT EX-IM
BANK IN WASHINGTON ON AUGUST 8, BUT HE DID NOT RAISE
QUESTION OF EX-IM BANK APPROVAL FOR CAL TO INCUR
ADDITIONAL LONG-TERM DEBT TO PURCHASE A-300 AIRBUSES.
MAIN TOPIC OF CONVERSATION WAS EX-IM SUPPORT FOR CHINA
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PAGE 02 STATE 203620

AIRLINES PLANS TO PURCHASE LONG RANGE AIRCRAFT FROM U.S.
EX-IM OFFICIALS RAISED THE ISSUE OF COMPETITION BETWEEN
MCDONNELL-DOUGLAS AND AIRBUS INDUSTRIE FOR DC-10/A-300
SALE AND INDICATED BANK'S WILLINGNESS TO SUPPORT FINANCING
OF MCDONNELL-DOUGLAS PROPOSAL.

2. FYI: EX-IM BANK ON AUGUST 10 RECEIVED A PRELIMINARY

COMMITMENT REQUEST FROM MCDONNELL-DOUGLAS FOR FINANCING
SALE TO CHINA AIRLINES OF TWO DC-10S AND ANTICIPATES BEING
ABLE TO MAKE A FINANCING OFFER VERY COMPETITIVE WITH ANY
PACKAGE THE FRENCH ARE LIKELY TO PROPOSE.
VANCE

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Message Attributes

Automatic Decaptioning: X
Capture Date: 01 jan 1994
Channel Indicators: n/a
Current Classification: UNCLASSIFIED
Concepts: AIRLINES, PROPOSALS (BID)
Control Number: n/a
Copy: SINGLE
Draft Date: 11 aug 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
Disposition Case Number: n/a
Disposition Comment:
Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
Disposition Reason:
Disposition Remarks:
Document Number: 1978STATE203620
Document Source: CORE
Document Unique ID: 00
Drafter: WALUNDY/XMB:GHEIDRICH:SJP
Enclosure: DG ALTERED
Executive Order: N/A
Errors: N/A
Expiration:
Film Number: D780329-0309
Format: TEL
From: STATE
Handling Restrictions: n/a
Image Path:
ISecure: 1
Legacy Key: link1978/newtext/t19780873/aaaacipz.tel
Line Count: 67
Litigation Code IDs:
Litigation Codes:
Litigation History:
Locator: TEXT ON-LINE, ON MICROFILM
Message ID: addc8264-c288-dd11-92da-001cc4696bcc
Office: ORIGIN EA
Original Classification: UNCLASSIFIED
Original Handling Restrictions: n/a
Original Previous Classification: n/a
Original Previous Handling Restrictions: n/a
Page Count: 2
Previous Channel Indicators: n/a
Previous Classification: n/a
Previous Handling Restrictions: n/a
Reference: 78 TAIPEI 5302
Retention: 0
Review Action: RELEASED, APPROVED
Review Content Flags:
Review Date: 29 mar 2005
Review Event:
Review Exemptions: n/a
Review Media Identifier:
Review Release Date: N/A
Review Release Event: n/a
Review Transfer Date:
Review Withdrawn Fields: n/a
SAS ID: 1765323
Secure: OPEN
Status: NATIVE
Subject: AIRBUS INDUSTRIE/MCDONNELL-DOUGLAS COMPETITION FOR CHINA AIRLINES PURCHASES
TAGS: EAIR, ETRD, TW
To: TAIPEI
Type: TE
vdkgvwkey: odbc://SAS/SAS.dbo.SAS_Docs/addc8264-c288-dd11-92da-001cc4696bcc
Review Markings:
Sheryl P. Walter
Declassified/Released
US Department of State
EO Systematic Review
20 Mar 2014
Markings: Sheryl P. Walter Declassified/Released US Department of State EO Systematic Review 20 Mar 2014